

CURRICULUM VITAE

Daniel Francis O'Connell

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PROFESSIONAL EXPERIENCE:

Since 2003: Therapevo Medical Corporation: Distributor of Medical Products to the North American Market.

Formed an Ontario corporation (www.therapevo.net) in September 2003 to distribute leading edge Medical products (devices, hardware, software) to the Canadian market and offer consulting services. Product group now represented in Canada: Medical Intelligence (www.medint.de) products for radiotherapy, surgery, radiology.

Management Consultant (contract)

Feb/March 2003

Medical Intelligence GmbH

Schabmunchen Germany

Designed and conducted a Resource Development project including analysis of corporate strategy and executive vision, organisational analysis including job descriptions and interfaces, sales and marketing strategy advice, and the creation of a human resources manual in compliance with Current Good Manufacturing Practices and ISO 9000 standards. Please see www.medint.de for client information.

Sales and Marketing Consultant (contract)

2002

IODP Medical Imaging Solutions

Les Bureaux de Sevres, 2 rue Troyon, Sevres, France 92000

Director of Marketing and Sales for the American Market based in Chicago IL.

Launched the Virtual Probe 3D ultrasound post-processing system and the Q-IMT Carotid intima media thickness quantification software applications in the USA. Worked with industry partners (OEM) and end users. Company acquired by Synarc (see <http://www.synarc.com/news-events/media-alert.html> and www.iodp.com)

Director of Sales and Human Resources 2000-2001
(Contract)

LunaLogic Financial Markets Consulting Group
18, avenue Victoria
Paris, France 75001

Worked with the Chicago Mercantile Exchange, the Societe Generale Group, the Credit Lyonnais, the Credit Agricole, the Banque de France providing consulting engineers on contract.

Grew the software consulting business from 5 to 25 engineers.

2001 sales: USD1.6M Please see: www.lunalogic.com

Vice President of Sales 1998-2000

VMI Medical Inc.
400-126 York St.
Ottawa Ontario

Launched the EchoVacs reporting and digital image management system in North America.

Recruited and managed 3 Account Managers and 1 Sales Support

1999 sales: USD3M. Company acquired by Camtronics (<http://www.camtronics.com/>)

Please see: <http://www.camtronics.com>

Regional Manager, Canada 1993-1998

B/Braun Medical Inc.
824 12th Ave
Bethlehem PA. 18018

Position based in Montreal Canada

General management of the Canadian business

Launched the Canadian Division for B/Braun

Obtained Health Canada clearance for Anesthesia, I.V. Therapy, Cardiovascular, and Pharmacy product lines

Recruited and managed 3 Territory Managers, 1 Clinical Support

Specialist and 1 Office Manager

Please see: www.bbraun.com/

Product Manager 1988-1993

Antycip S.A.
98 Bd Heloise
Argenteuil France

French distributor for multiple USA technology firms and SUN VAR.

Launched a product line for the SUN Microsystems

platform including SBUS and VME hardware, application software, and peripherals. Sold into the OEM systems engineering market in France.

Recruited and managed 1 Account Manager, 1 Technical Support

Specialist, and one Marketing Assistant.

Please see: http://www.antycip.com/index_uk.htm

Co-Founder		1987
Vena Tech Inc. Boston MA. Negotiated exclusive North American distribution rights for the LGM Vena Cava Filter from LG Medical/Celsa France in collaboration with Alan Freelon: set up Vena Tech Inc., worked with a product marketing firm to create the VenaTech Filter marketing materials, recruit USA Reps, perform product training, launch N.A. Business. Company acquired by B/Braun Medical.		
Human Resources Consultant		1984-1986
Mercuri Urval France 14 bis rue Daru Paris France 75008 Please see: http://www.mercuri-urval.co.uk		
Professional Recruiter		1982-1984
Ernoul Search/Infraplan Blvd Raspail Paris France 75006 Please see: http://www.ernoulsearch.com		
EDUCATION:		
Major – Psychology	The Catholic University of Paris, France Certificat d'Etudes Superieures Specialisees	1976-81
Major: Liberal Arts	The American University in Paris, France	1973-75
High School	Evanston Township High School, IL.	1971-73
POST GRADUATE TRAINING:		
	Intern in Clinical Psychology Direction des Affaires Sanitaires et Sociales Sucy en Brie, France	1980-82
MANAGEMENT TRAINING:		
1.Managing a Distribution Network, American Management Association		1993
2.Foundations of Management, American Management Association		1996

OTHER:

Bilingual French-English

Qualified in HR individual assessment tools

Competant in information technology applied to medical imaging (PACS, Windows client/server, networking)

Medical and Surgical observerships in Radiation Therapy, Anaesthesia, Neurosurgery, Interventional Radiology, Interventional Neuroradiology, Interventional Cardiology, Echocardiography, and Ultrasound.

Biomedical business correspondants and clinical relationships in Europe, Canada, Australia and the USA.